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蘇伯特油封(中國)制造有限公司 Subote Oil Seal Manufacturing Co., Ltd.

中國邢臺萬率工業園華安街68號

No. 68 Hua'an street, Wanly Industrial Park, Xingtai, China.



### China SBT oil seal

# OEM And Mechanical Matching seal technology

中國蘇伯特油封 0EM與機械配套密封件技術

工業油封 Industrial oil seal

氟膠油封 Fluorocarbon rubber oil seal

氟膠0型圈

Fluorocarbon rubber O-ring



www.sbtseals.com.tw





gually lifeduces from produce of the produce of the produce of seasons of the produce with products sold to the world.

SBT persists in using the best raw materials, follow stringent quality measures from production control to packaging to a a a language and the stringent an

### All to ensure the interests of customers Working hard for the stability of good quality.

一切爲了保證客戶的利益, 爲了保證不泄漏的純正品質而努力。



- OEM / ODM processing
- Various standards of rubber seals
- Duplicate customer's samples and other rubber parts
  Develop the rubber parts according to drawing
- ▶ Provide technical requirements and support for new product
- Design the whole set of customized oil seal and other parts
- One-stop service of rubber products undertake customer's R&D and mold costs of all rubber-related products whose annual purchase amount has reached 300,000 us dollars.
- ₩ OEM/ODM代加工
- 3 各種標準的線膠密封件
- 3 客戸提供様品的橡膠零配件復制 3 客戶提供圖紙的橡膠零配件的開發
- 3 客戶新品開發需要的技術要求和技術支持
- > 客戶產品需要的橡膠密封和零部件的整套設計方案
- 以 橡膠零配件一部式服務──承擔年采購金額 達到30萬美金的客戶所有橡膠類產品的前期研發 費用和後期產品生產的成品模具費用





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SBT quality service SBT優質的服務



榮譽證書



Industrial standard oil seal

工業標準油封



Heavy truck oil seal 重卡汽車油封



Agricultural oil seal

農機油封

17-18



Mini auto oil seals

微型汽車油封



Valve oil seal, reciprocating oil seal

氣門油封、往復油封



O-ring, Bonded seal

0型圈、組合墊片

EC end cap price list EC端蓋價格表



TC oil seal Nitrile/ Fluorocarbon rubber price list

TC油封丁腈氟膠價格表



O-RING Fluorocarbon Rubber price list

氟膠0型圈價格表

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#### Global extensive product series

One–stop purchase provides a comprehensive solution for our customers

## Continuous technical innovation

Leading technology ensures the competitive advantage of our customer

## Unique material experts, extremely high quality standard

### Comprehensive and complete service

R&D support to ensure continuous improvement of our products for

#### Globalization

Technicians around the world are very aware of local needs.

## Company Overview 公司概况

SBT Oil Seal was founded in 1993, is an international company with integrated capability of design, research, production and processing it has always been devoted to technical innovation and development of oil seal, as one of the largest oil seal manufacturers in china mainland. The main products have transferred from motorcycle oil seals to industrial oil seals. Company now has more than 20,000 kinds of products, which are widely used in industrial machinery, manufacturing industries, mining, agricultural and construction machinery, engineering machinery, metal processing, automobiles, motorcycles, water pumps, gas damping machinery, metallurgy, food processing, oceaneering pharmacy, petroleum, chemical fields etc. High Quality and excellent performance SBT products are supporting hundreds of famous enterprises in domestic and

SBT蘇伯特油封創立于1993年,是具有設計、研發、生產、加工綜合能力的 國際化公司。始終致力于油封的科技創新、新技術開發,是中國大陸上最 國際化公司,始終或刀子海到的斗技副前、新技術開發,是中國大陸上級大的油針生產公司之一。目前已從摩托申油封制造學與用業油封局主,公司現有的20000多種產品被廣泛應用在工業機械及制造行業,采礦業、農機及維張機械、工程機械、金屬加工、汽車、摩托車、水泵、氣體減騰機構、治金、食品加工、海洋工程、制廠、石油、化工等領域。高質量,高性能的SBT產品與國內外百家知名企業配套。

#### • 全球最廣泛的產品系列

一站式采購爲我們的客戶提供綜合解決方案。

持續的技術創新 領先的技術確保我們客戶的競爭優勢

• 獨一無二的材料專家、極高的質量標準 領先的技術錯備爲我們的客戶帶來高效、安全 的應用方案

#### • 全面、完整的服務

研發的支持保證我們客戶的產品持續改進。

#### • 全球化

遍布全球的技術專家深諳本地需求。

## Company

## **Development process**

公司發展歷程



成立摩托車



重慶力帆、宗申、隆鑫 優質供應商

As quality suppliers of Chongoing Lifan, Zongshen,

2000

New factory construction,

started the second venture.

新工廠建設,

拉開了二次創業



新工廠建設投入使用, 日新月异, 新項目邊 施工、邊建設、邊投

2003

New factory put into use with change in each passing day, in the meanwhile the new project was under both production and



公司精益生產項目全面 啓動。目標:消除浪費, 追求零泄漏

Initiated company refined production project thoroughly. Goal: to eliminate waste, to pursue zero leakage.



零部件制造廠

Set up motorcycle parts



成立邢臺蘇伯特油封制造有限公司, 投入巨資開發生產工業標準油封

Established Xingtai Subote Oil Seal Manufacturing Co, Ltd. invested heavily on the development of industrial standard oil seal production.





產品型號開發2000多種, 購入多臺先進的真空礦儀機, 修邊機及檢測設備

More than 2000 kinds of product model developed, purchased advanced vacuum, trimming and test machine.

2010

1998

生產高品質摩托車油封。

Produced high-quality motorcycle oil seal, established Chongging

成立重慶辦事處



二期廠房擴建鄭州分公司成立, 取得全國工業產品生產許可證

Phase II factory expansion, Zhengzhou branch established, and acquired the national industrial production permit.



再次購入多臺生產設備, 并與重汽合作。生產高 品質汽車油封。

Purchased more production equipment, cooperated with heavy truck to produce high-quality auto oil seal.





與山東臨工合作。 公司成立國際貿易部, 拓展海外市場

2012

Cooperated with SDLG (Shandong part). Set up international trading department to expand oversea market.





invested clean workshop construction, to produce high

standard oil seal.



一汽, 三一重工合作, 通過ISO9001質量體系認證

Cooperated with FAW, Sany Heavy Industry, passed ISO9001 quality system certification.

2015



技術引入無應車間使用

Cooperated with Hongling company, implemented their technology in the clean workshop.

2016



蘇伯特油封制造有限公司被東 風機機指定機機線膠合作配套 專業廠。

SBT was appointed as the professional factory by DFAM company.

2017 year

蘇伯特與泓環合作的工廠開工建設,占 地33000平方米, 建築工程16350平方米, 2017年底完工, 2018年3月份投產將與奇 瑞,現代合作配套高品質密封件。創世 界名牌的序幕。

The new factory, which is under construction cooperated by SBT and Hongling, is covering 33000 square meters with workshop of 16350 square meters, and will be completed by the end of 2017. Production will be arranged on March 2018, matching with Chery and Hyundai. SBT will be leading the trend of world.







# **Design and manufacturing**

Global market mainly includes in industrial machinery, manufacturing industries, mining, agricultural and construction machinery, engineering machinery, metal processing, automobiles, motorcycles, water pumps, gas damping machinery, metallurgy, food processing, oceaneering, pharmacy, petroleum, chemical



在全球市場主要包括在工業機械及制造行業,采礦業、農 機及建築機械、工程機械、金屬加工、汽車、摩托車、水 泵、氣體減震機構、冶金、食品加工、海洋工程、制藥、 石油、化工等領域。

#### SBT's productivity symbolized:

Highest quality, competitive price and shortest

#### 蘇伯特的生產力象徵着:

最高質量擁有競爭力的價格和最短的交付時間。 密封技術不僅僅是一個獨立的技術

#### Basic technology:

To make high-end products, to meet the high-end industrial design and technology requirement on the market.

SBT has been focused on the latest elastomers, high performance plastics , production technology ad chemistry

#### 基礎技術:

爲了符合更高端工業設計和市場上高科技的應用。 蘇伯特一直專注于最新的彈性體,高性能塑料,生產技術















## **SBT Quality Customers:**

蘇伯特產品優質客戶:























































In oil seal industry, the first principle whether manufacturers can be the leader is "the stability of production process". Based on fully awareness of oil seal characteristics and exquisite control of each procedure, SBT can achieve a stable process with no question. Meanwhile, the adjustability of both company's administrative system and manufacturing equipment ensure SBT to produce in the most economical condition regardless of large or small quantities. Pass KPI evaluation - whether delivered in time and product reject rate estimation, is the goal of continuous improvement, then to make sure maximum capacity and minimum production costs.

Furthermore, SBT's continuous quality improvement program is the best reference platform for newest equipment purchasing and production procedure enhancement. Therefore, SBT has received good reputation on effective production.

### 持續改善品質生產流程化

在油封工業裏,油封制造者是否能成爲同業裏的領導者最 高原則便是制作過程的穩定性。由于SBT公司對油封特性充 分下辨且能線密觀察監控每個制作步驟,絕對能達到制 作的穩定性。 同時,公司的行政管理系統及制造設備儀器的可關整性更 提供SBT油封不管在大批量及小批量之產能上都以最節省成 本之考量下進行生產。通過KP持续——例如是否準時出資 及產品不良率估算值是公司一直持續改善的目標,進而確 侵發揮產能量大值及最低生產成本的準則

另外,SBT油封的品質持續改善計劃也是公司在采購最新設 備及提升生產工法的最佳參考平臺。也因此SBT公司成爲擁 有最具生產效能美譽的公司。

### Continuous control

# To improve the indicators

持續管控改善指標

#### Make SBT different

Each product, each process, we can trace its material supplier, operator, until its storage. 100% qualified.

SBT oil seal always adhere to the strict and accurate quality control and production process, introduced a widely recognized quality products. This make us proud and at the same time the key to out rapid expansion.

#### 讓蘇伯特與衆不同

每一衹產品的每一個程序,質量追塑平臺控制質量過程監 管,可追塑每一衹產品的原材料供應商操作人直至合格入 庫 100%目標合格

蘇伯特密封始終堅持實行嚴格準確的質量控制和生產過程, 不斷推出廣受認可的優質產品。這點使我們深感自豪,同時 也是我們得以迅速擴張的關鍵所在,



## **SBT** quality service

SBT優質的服務

#### Pre-sale

Professional response to customer's problems, put forward the seal program. We have a professional technical staff providing selection, design and other aspects of support. Customers can try our sample for better selection. SBT designed to provide effective sealing technology solution for worldwide customers.

#### Sold in

Respect customers, active service, keep the promise, aim to meet the customers' requirement.

Strictly control the product quality, delivery time, to prevent the defective products get into customers

#### After sale

Follow up and return visit customers, be positive and patient to customers' question and problem. Any quality problem, it can be return and replacement.

#### 售前

專業應對客戶問題,提出密封方案。我們有專業的技術人員 可寫客戶提供選型。設計等方面的支持。并可試用我公司產 品樣品,以供選型。SBT旨在爲全球客戶提供有效的密封技 術解決方案。

#### 售中

尊重客戶,主動服務。言而有信,以滿足客戶的需求爲宗旨。 對產品質量,交貨期嚴格把控。杜絕次品發入客戶手中。

#### 售後

跟踪回訪客戶,對客戶的疑問積極應對,對客戶在使用產品 進遇到的問題耐心解答。如產品出現質量問題可實行退換限 處理。

SBT is a enterprise with high quality produce and sale, with widely industry standards, with customized products and services. As a global partner, SBT can supply timely service to ensure global customers quality assurance with their customers.

該伯特是一個高質量生產及銷售一體的,它擁有廣泛的各 行業構準和定制的產品和服務。作為一個全球性的合作伙 件,該伯特能提供及時的服務確保全球客戶質量保證與合 作伙伴。













河北產品質量達標放心企業 Hebei product quality qualified trustworthy enterprises



文明誠信企業 Civilized and honest enterprise



河北省產品質量達標AAA級品牌企業 Hebei product quality qualified AAA brand enterprise



2013年度重合同守信用企業 2013 contract and credit trustworthy enterpris



Hebei quality products



消費者信得過單位 Consumer trustworthy enterprise

### Honor stands for the past,

### The future needs more hard working

榮譽代表過去,未來更需努力

We cherish these achievements and honor, which are created by all SBT supervisors and employees with their years of hard work, practice and innovation.

Thus, every time SBT has a meeting or reception, we see these medals, which remind us: achievements and honor just represent the past. The new team should take it as spur and encouragement, continue to forge ahead, explore and innovate more to achieve better accomplishment, to truly guarantee customer's benefit and ensure the stability of the product quality.

這些成績和榮譽的取得來之不易, 這是多年來蘇伯特管理 者和工作者共同努力、務實創新的結果。

今後,蘇伯特每次開會或接待。抬眼都能看到這些榮譽链 牌,從而不斷提醒大家:成績和榮譽僅僅代表過去,新的 班子集體要以此爲鞭策和激勵,不斷實發進取,開拓創新 ,爭取獲得更加優异的成績,真正做一切爲了保證客戶的 利益,爲了保證不泄漏的純正品質而努力。



質量管理體系認證證書 Quality management system certification



質量管理體系認證證書 Quality management system certification



外觀設計專利證書 Design patent certification Business license



營業執照



SBT品牌高標語 SBT brand trademark



蘇伯特品牌商標證 SBT brand trademark



蘇伯特品牌商標證 SBT brand trademark



蘇伯特旗下品牌 SBT's brand



蘇伯特旗下品牌 蘇伯特旗下品牌 SBT's brand SBT's brand



排放污染物許可證 License of pollutant



全國工業產品生產許可證 自理報檢單位備案 National industrial production permit



Self-examination and inspection enterprise



海關登記證書 Customs registration certificate



機構信用代碼證 Credit institution code certificate



### SBT是中國大陸最大的工業標準油封生產商之一

SBT is one of the largest industrial standard oil seal manufacturers in China mainland.



重卡汽車油封





For a long time, our employee and technicians have been working together to complete the complicated production system in all industries, especially in dealing with the hydraulist and pneumatic cylinder seals problem, showing our reliability 得了良好的口碑和聲譽. and pneumatic cylinder seals problem, showing our reliability and profession, owns good reputation and honor for the



In SBT, we only have qualified products and waste, no intermediate ponds

goods.

Provide effective sealing technology solutions for global customers.

18 years of accumulation in industry, integrate tens of thousands of worldwide seals resources SBT make customized seals solution for you precisely.

在蘇伯特,衹有合格品和廢品沒有中間品。 爲全球客戶提供有效的密封技術解決方案。

18年行業積澱,整合全球數萬款密封件資源,爲您精準定 制密封解決方案。



SBT has more than 20000 kinds of oil seal models, industrial, auto and motorcycles, all are available. Inventory can be delivered within the day.



→ Valve oil seal 氣門油封



■ Reciprocating oil seal 往復油封



**O-ring** 0型圈



₹ Bonded seal 組合墊片